

Meeting Minutes

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Meeting ID: 956 9585 0378 (Password: SMSA1234)

Board Attendees (Bold = present):

President Andy Herlihy (Community Boating Center - New Bedford)

1st VP Beth Smith (Grand Cove YC)

2nd VP Greg Stevens (Vineyard Haven YC)

Treasurer - Judy Quinn (Hyannis YC)

Secretary – John Maggioni (Chatham YC)

Administrator - Rob Hurd (Tabor Academy)

List of other participants in Appendix A (ZOOM Chat)

Meeting called to order by 1st Vice President Beth Smith at 2008 hours.

1. Reports from Officers

A. President's report (Andy Herlihy) - none

B. Treasurer's report (Judy Quinn)- see attached

- Aging (2021-5-14)
- P&L statement (2021-5-14)
- Question: What are SMSA's total assets? (\$75K in bank 8/19/2020)
- Report approved by board

2. SM Sailing Regatta Report (Rob Hurd)

- Adult Team Racing League at Vineyard Haven YC (July 10 & Aug 7)
- Gill (Girl's championship) July 26-28 at Beverly YC/Tabor Academy
- Durant (Junior Team Racing) Aug 4-5 at Chatham YC
- Prosser-Ginn (Adult Championship) - TBD
- Cumming Cup (Jr Championship) - 8/14 at Pleasant Bay CB

3. SM Sailing Grand Prix Proposals (Rob Hurd)

1) **Schedule:** The schedule for 2021 will be the 2020 schedule.

- Clubs that were planning on hosting a GP regatta in 2020 should not be penalize because of the pandemic.
- Staying with 2020 will allow for a thorough review of the present 2018-2023 schedule. I am curious how well the two-day Hyannis Youth Invitational is this year and whether it should be included as a C420 and/or an Opti regattas in 2022. Staying with the 2020 schedule will allow time for this review.
- A proposed 2022-2030 schedule will be presented in the fall for review.
- 2021 schedule:
 - Optis: best 4 of 6
 1. New Bedford Jr. Regatta
 2. Edgartown Jr. Regatta
 3. Stone Horse Opti Regatta
 4. Wianno Opti Regatta
 5. Duxbury Bay MS Jr. Regatta
 6. Beverly Jr. Regatta

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- C420: Best 3 of 5
 1. New Bedford Jr. Regatta
 2. Edgartown Jr. Regatta
 3. Vineyard Haven Jr. Regatta
 4. Scituate Jr. Regatta
 5. Beverly Jr Regatta

QUESTIONS: Can you look at the C420 schedule? With two regattas slated on the island and no housing being offered, is problematic for non-island clubs?

ANSWER: Agreed. Rob will investigate adding a C420 regatta. BJR will be added to 2021 schedule and best 3 of 5 will be the standard this year

Plan approved by board with the above modifications

- 2) **420 Scoring:** Sailors in the 420 class will be score regardless of their position in the boat. They will be awarded trophies (1st through 5th) depending on which position they sailed most of the time.
- This fixes the issue where a skipper-crew combination switch places for one regatta during the summer. Under our present system, they both lose out on points. Since we proscribe that both positions are vital to a boat's success, it should not matter which position you are in to be scored points.
 - Recognition of both skippering and crewing excellence is important. Rather than just have one big list, we should recognize excellent in both position as they require different skill sets. This keeps that recognition in place.
 - This proposal has a sunset clause through the 2022 season and would need to be reaffirmed before the 2023 season to take permanent hold.

Plan approved by board with the above modifications

- 3) **Overall scoring:** Only sailors that finish in the top 40 boats of a Grand Prix Regatta will be scored. In the case of the Opti class, if the top five in any division (red, blue, white) has not be scored in the top 40 boats, then next eligible boats in that division will be scored until a total of five is reached.
- Design of the Grand prix is to recognize the best in each fleet. Scoring everyone is time consuming and slows the posting of accurate results.
 - Not scoring in a regatta may convince a sailor to attend another regatta in order to accrue points, which helps all of our regattas. This policy may lead to expanding the number of GP regattas for the 2022- 2030 schedule.
 - Average C420 Fleet size averages 2019-2016 (years when a GP regatta)
 - New Bedford Jr. Regatta - 75
 - Edgartown Jr. Regatta - 73
 - Vineyard Haven Jr. Regatta – 56
 - Falmouth Regatta - 40
 - Scituate Jr. Regatta – 63
 - Beverly J Regatta – 82

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- Average Opti Fleet size averages 2019-2016 (years when a GP regatta)
 - New Bedford Jr. Regatta – 70
 - Edgartown Jr. Regatta - 51
 - Stone Horse Opti Regatta – 53
 - Wianno Opti Regatta - 85
 - Scituate Jr. Regatta – 61
 - Duxbury Bay MS Regatta - 38
 - Beverly J Regatta - 89
- This proposal has a sunset clause through the 2022 season and would need to be reaffirmed before the 2023 season to take permanent hold.

Plan approved by board with the above modifications

4. New Business

- a. June Meeting – either 6/17 or 6/24. Rob will poll the board and select a date
- b. Annual Meeting - Aug 24, 2021. In person or ZOOM

With no further business, the call was adjourned at 2100.

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Appendix A: Chat from ZOOM Call

20:03:08 From PSULLIVAN: Peter Sullivan - Stone Horse YC
20:03:10 From Michael Murphy: Mike Murphy Scituate Harbor YC
20:03:12 From John Maggioni: John Maggioni, Chatham Yacht Club
20:03:42 From Phyllis Partridge: Phyllis Partridge Beverly Yacht Club
20:03:47 From Lorne Lewis: Lorne Lewis - VHYC
20:16:04 From Andrew Barrett: Andrew Barrett - Stone Horse
20:16:43 From Beth Smith: Beth Smith Grand Cove, Hyannis
20:59:39 From Michael Murphy: great seeing everyone. Thanks for your time.

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Appendix B: Treasurer's

2:08 PM

05/14/21

Accrual Basis

SOUTHERN MA SAILING ASSOCIATION

Profit & Loss

January 1 through May 14, 2021

	Jan 1 - May 14, 21	Jan 1 - May 14, 20	% Change
Ordinary Income/Expense			
Income			
Dues			
Clubs	15,425.00	18,500.00	-16.6%
Total Dues	15,425.00	18,500.00	-16.6%
Total Income	15,425.00	18,500.00	-16.6%
Expense			
Administration Expenses			
Bank Service Charges	10.00	35.00	-71.4%
Professional Fees			
Administrative Fees	3,250.00	3,000.00	8.3%
Total Professional Fees	3,250.00	3,000.00	8.3%
Web Site Fees			
Website Maintenance	531.85	2,132.04	-75.1%
Total Web Site Fees	531.85	2,132.04	-75.1%
Total Administration Expenses	3,791.85	5,167.04	-26.6%
Championships Expenses			
Symposium Expense	0.00	300.00	-100.0%
Trophies	0.00	970.00	-100.0%
Total Championships Expenses	0.00	1,270.00	-100.0%
MA Annual Report	100.00	100.00	0.0%
Postage and Delivery	8.25	55.00	-85.0%
Total Expense	3,900.10	6,592.04	-40.8%
Net Ordinary Income	11,524.90	11,907.96	-3.2%
Net Income	11,524.90	11,907.96	-3.2%

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2:09 PM

05/14/21

SOUTHERN MA SAILING ASSOCIATION
A/R Aging Summary
As of May 14, 2021

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
BUZZARDS YC	0.00	0.00	250.00	0.00	300.00	550.00
COTUIT M	0.00	0.00	250.00	0.00	300.00	550.00
MA MARITIME	0.00	0.00	75.00	0.00	0.00	75.00
NANTUCKET COMM SAIL	0.00	0.00	75.00	0.00	100.00	175.00
PROVINCETOWN YACHT CLUB	0.00	0.00	250.00	0.00	300.00	550.00
WAQUOIT BAY YC	0.00	0.00	250.00	0.00	0.00	250.00
TOTAL	<u>0.00</u>	<u>0.00</u>	<u>1,150.00</u>	<u>0.00</u>	<u>1,000.00</u>	<u>2,150.00</u>